Annex 2

Bridging Loan Programme (BLP) 过渡性贷款配套

The new Bridging Loan Programme (BLP) focuses on the needs of all companies, including non-SMEs, by improving their access to working capital. It is administered by SPRING Singapore and offered through 16 participating financial institutions. The BLP is in operation on a temporary basis.

	Scheme with effect from 1 Jan 09	Scheme with effect from 1 Feb 10	Changes with effect from 1 Feb 11
Source of Funds	Government Capital	Government Capital or Bank Capital	BLP to be withdrawn
Use of Funds	Working capital, including unsecured credit	No change	
Maximum Loan Quantum	\$500,000	\$2 million	
Interest Rate	Min. of 5.0%.	Min. of 5.5%	
Maximum Loan Tenure	4 years	2 years	
Eligible Companies	Companies with more than 10 employees (at least 30% local shareholding)	All locally owned companies, and foreign-owned SMEs ¹	
Risk Share	Govt: 50% PFI: 50%	Govt: 50% PFI: 50%	

PFI: Participating Financial Institution

For more information, including a list of partnering financial institutions, please contact: EnterpriseOne Hotline

Tel: 6898-1800

¹ A foreign SME is defined as a company with less than 30% local shareholding, which also:

a. has maximum \$15m FAI

b. is incorporated in Singapore;

c. is tax resident of Singapore; and

d. has at least one individual shareholder directly holding at least 10% of total number of issued ordinary shares.

e. contributes significantly to Singapore in terms of employment and value add

Micro Loan Programme 微型贷款计划

The Micro Loan Programme is a fixed interest rate financing programme for enterprises with no more than 10 employees. Administered by SPRING Singapore, Micro Loan is offered through 16 participating financial institutions.

	Before 1 Dec 08	Scheme with effect from 1 Feb 10	Adjustments with effect from 1 Feb 11
Source of Funds	Government capital	No change	No change
Use of Funds	Unsecured working capital	No change	No change
Maximum Loan Quantum	\$50,000	\$100,000	No change
Interest Rate	Min. of 6.25%	Min. of 5.5%	No change
Eligible Companies	 SMEs with no more than 10 employees At least 30% of local shareholding Group fixed assets are below \$15 million 	No change	No change
Risk Share	Govt: 50% PFI: 50%	Govt: 70% PFI: 30%	Govt: 50% PFI: 50%

PFI: Participating Financial Institution

For more information, including a list of partnering financial institutions, please contact:

EnterpriseOne Hotline Tel: 6898-1800

Local Enterprise Finance Scheme (LEFS) 本地企业融资计划

The Local Enterprise Finance Scheme (LEFS) is a fixed interest rate financing programme offering loans of up to \$15 million to encourage and assist local enterprises to modernise and upgrade their operations. Administered by SPRING Singapore, LEFS is offered through 16 participating financial institutions.

	Before 1 Dec 08	Scheme with effect from 1 Feb 10	Adjustments with effect from 1 Feb 11
Source of Funds	Government capital	No change	No change
Use of Funds	Secured factory loan Machinery term loan Hire Purchase	No change	No change
Interest Rate	Min. of 6.25% (< 4 years) Min. of 6.75% (> 4 years)	Min. of 5.5% (< 4 years) Min. of 6% (> 4 years)	Min. of 5.5% (< 4 years) Min. of 6% (> 4 years)
Maximum Loan Quantum	\$15 million	No change	No change
Eligible Companies	Local SMEs	All companies (at least 30% local shareholding)	Local SMEs
Risk Share	Govt: 50% PFI: 50%	Govt: 70% PFI: 30% (both SMEs and non- SMEs)	Govt: 50% PFI: 50%
Scope		Expanded to include financing of more types of construction equipment and heavy vehicles	Revert to original scope of financing support for construction equipment and heavy vehicles

PFI: Participating Financial Institution

Loan Insurance Scheme (LIS)

The Loan Insurance Scheme, which is currently in its third tranche (LIS3), helps Singapore-based companies to secure trade financing facilities from Participating Financial Institutions (PFIs) by insuring the loans against borrower's insolvency risks. The insurance premiums are co-shared between the government through SPRING Singapore and IE Singapore, and the borrower.

	Before 1 Dec 08	Scheme with effect from 1 Feb 10	Adjustments with effect from 1 Feb 11
Source of Funds	Financial Institution	No change	No change
Use of Funds	Trade finance lines comprising of: - Inventory/Stock Financing - Structured Pre-delivery working capital - Factoring/Accounts receivable discounting	No change	No change
Max Loan Quantum	No limit but insurer has veto rights over \$1 million	No change	No change
Eligible Companies	 <u>Domestic Facilities</u> All companies with at least 30% local shareholding Company's fixed assets must not exceed S\$15mil Companies in the service industry must also have an employment size of not exceeding 200 workers <u>Facilities for Overseas</u> <u>Trade</u> Singapore-based companies with at least 3 strategic business functions in Singapore <u>Turnover Cap</u> Non-Trading Listed: <\$100m Non-Trading Privately-held: <\$200m Trading Listed: <\$200m 	Domestic Facilities All companies with at least 30% local shareholding Facilities for Overseas Trade Singapore-based companies with at least 3 strategic business functions in Singapore	 <u>Domestic Facilities</u> All companies with at least 30% local shareholding Company's fixed assets must not exceed S\$15mil Companies in the service industry must also have an employment size of not exceeding 200 workers <u>Facilities for Overseas Trade</u> Singapore-based companies with at least 3 strategic business functions in Singapore <u>Group Turnover Cap</u> Non-Trading companies: =<\$300m Trading companies: =<\$500m
Risk Share	Insurer: 75%, PFI: 25%	No change	No change
Insurance Premium borne by Company	0.75%	0.45%	1.125%

Loan Insurance Scheme Plus (LIS+)

On 1 February 2009, the Government launched a new version of the LIS scheme, LIS+, which complements the existing LIS, by having Government insure loans which are beyond the capacity of current LIS insurers.

	Scheme with effect from 1 Feb 09	Scheme with effect from 1 Feb 10	Adjustments with effect from 1 Feb 11
Source of Funds	Financial Institution	No change	No change
Use of Funds	Trade finance lines comprising of: - Inventory/Stock Financing - Structured Pre-delivery working capital - Factoring/Accounts receivable discounting	No change	No change
Maximum Loan Quantum	\$15 million per Borrower Group	No change	\$5 million per Borrower Group
Eligible Companies	Domestic Facilities All companies with at least 30% local shareholding Facilities for Overseas Trade Singapore-based companies with at least 3 strategic business functions in Singapore	No change	 <u>Domestic Facilities</u> All companies with at least 30% local shareholding Company's fixed assets must not exceed S\$15mil Companies in the service industry must also have an employment size of not exceeding 200 workers
			 Trade Singapore-based companies with at least 3 strategic business functions in Singapore Group Turnover Cap Non-Trading companies: =<\$300m Trading companies: =<\$500m
Risk Share	Government: 75% PFI: 25%	No change	No change
Insurance premium borne by Company	0.5%	1%	1.5%

Internationalisation Finance Scheme (IF Scheme) 国际化融资计划

The IF Scheme is a financing scheme to assist Singapore-based companies to expand overseas. Companies can tap on the IF Scheme to secure credit facilities from Participating Financial Institutions (PFIs) to acquire fixed assets for use overseas and/or to finance the working capital expenses of secured overseas projects.

	Before 1 Dec 08	Scheme with effect from 1 Feb 10	Adjustments with effect from 1 Feb 11
Source of Funds	Financial Institution	No change	No change
Use of Funds	 Overseas fixed asset financing Structured Loan for secured overseas projects Banker's guarantee for secured overseas projects 	No change	No change
Max Loan Quantum	\$15 million per Borrower Group	Increase to \$50m per Borrower Group	\$15 million per Borrower Group
Eligible Companies	Turnover caps <u>Non-Trading companies</u> • Listed: <\$100m • Privately-held: <\$200m <u>Trading² companies</u> • Listed: <\$200m • Privately-held: <\$500m	 Turnover caps <u>Non-Trading companies</u> <\$300m for both listed and privately-held <u>Trading companies</u> Listed: <\$300m Privately-held: No change 	 Turnover caps Non-Trading companies: =<\$300m Trading companies: =<\$500m
Risk Share	Govt: 70% PFI: 30%	Govt: 80% PFI: 20%	Govt: 70% PFI: 30%
Qualifying criteria	Borrower must be a Singapore-based company with at least three strategic business functions ³ in Singapore. Overseas business must complement the Singapore company's core operations and result in economic spin-offs to Singapore.		

² Refers to companies that derive more than 50% of its turnover from trading activities. ³ Strategic business functions refer to activities such as banking and finance

³ Strategic business functions refer to activities such as banking and finance, marketing and business planning, procurement/logistics, training and personnel management, investment planning/coordination, research and development, technical support and manufacturing.

Trade Credit Insurance Scheme (TCIS)

The Trade Credit Insurance Scheme ("TCIS") (formerly known as Export Coverage Scheme) is designed to educate Singapore SMEs on the benefits of using Trade Credit Insurance (TCI) as a financing and risk-management tool to mitigate their buyers' default risks.

	From 1 March 09		Adjustments from <u>1 Feb 11</u>
Structure	Insurance Premium Support	Top-up Arrangement	Insurance Premium Support
Eligible Companies	 Singapore-based companies with at least 3 strategic business functions⁴ in Singapore Group turnover of no more than S\$80mil 	 Singapore-based companies with at least 3 strategic business functions in Singapore 	 Singapore-based companies with at least 3 strategic business functions⁵ in Singapore Group turnover of no more than S\$80mil*
Support by Government	 IE Singapore will subsidise 50% of the insurance premium for TCI policies held with Singapore-registered credit insurers Subject to maximum premium subsidy of S\$100,000 per qualified Singapore- based company 	IE Singapore will work with a pool of insurers to increase companies' access to additional trade credit insurance coverage	 IE Singapore will subsidise 50% of the insurance premium for TCI policies held with Singapore- registered credit insurers Subject to maximum premium subsidy of \$\$100,000 per qualified Singapore-based company
Type of Cover	Insolvency and protracted default of end buyers		Insolvency and protracted default of end buyers
Scope of Cover	Overseas and/or domestic sales		Overseas and/or domestic sales
Policy Period	1 year		1 year
Indemnity Level	Up to 90% of net insured loss		Up to 90% of net insured loss

* The turnover cap is subject to changes according to IE Singapore's definition of an SME.

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List of participating financial institutions

Micro Loan and Local Enterprise Finance Scheme (LEFS)

- 1. Citibank*
- 2. DBS Bank Limited
- 3. Hong Leong Finance Limited
- 4. IFS Capital Limited
- 5. Maybank
- 6. ORIX Leasing Singapore Ltd
- 7. ORIX Capital Ltd
- 8. Oversea-Chinese Banking Corporation Limited
- 9. RHB Bank
- 10. Sing Investments & Finance Limited
- 11. Singapura Finance Limited*
- 12. Standard Chartered Bank
- 13. The Bank of East Asia
- 14. The Hongkong and Shanghai Banking Corporation Limited
- 15. United Overseas Bank Limited

Loan Insurance Scheme (LIS)

- 1. DBS Bank Limited
- 2. GE Commercial Financing (Singapore) Ltd
- 3. Hong Leong Finance Ltd
- 4. Maybank
- 5. Oversea-Chinese Banking Corporation Limited
- 6. Standard Chartered Bank
- 7. The Bank of East Asia, Limited
- 8. The Hongkong and Shanghai Banking Corporation Limited
- 9. United Overseas Bank Limited

Internationalisation Finance Scheme

- 1. Asean Finance Corporation Limited
- 2. DBS Bank Limited
- 3. Hong Leong Finance Limited
- 4. Industrial and Commercial Bank of China Limited
- 5. IFS Capital Limited
- 6. Maybank
- 7. Mizuho Corporate Bank, Limited
- 8. ORIX Leasing Singapore Limited
- 9. Oversea-Chinese Banking Corporation Limited
- 10. Raiffeisen Bank International
- 11. Standard Chartered Bank
- 12. The Hongkong and Shanghai Banking Corporation Limited
- 13. United Overseas Bank Limited

* LEFS schemes only